

www.hometownconnections.com

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ADDENDUM NO. 5

Hometown Connections Request for Proposal AMI Solution

REF #: HCI_AMIRFP_2846

RESPONSES TO QUESTIONS

- Submitted by Email to Susan Ryba, sryba@hometownconnections.com

COVID-19 CRISIS ANNOUNCEMENTS

- Electronic Signature to be accepted
- Witness Signature requirement eliminated

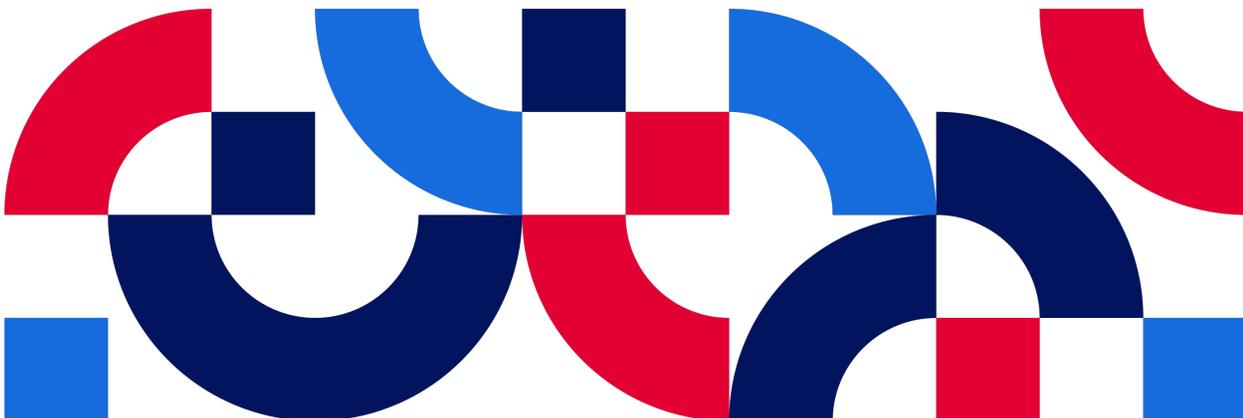
Release Date: February 7, 2020

Addendum No. 5 Date: March 24, 2020

Revised Deadline for Submission: April 17, 2020

Issued by:

Hometown Connections, Inc.
12081 W. Alameda Parkway, #464
Lakewood, Colorado 80226



HCI_AMIRFP_2846 ADDENDUM NO. 5

Due to the COVID-19 crisis, HCI will accept an electronic signature on the Attestation/Signature page. The requirement for a Witness to the Signature is waived.

10. ATTESTATION / SIGNATURE PAGE

We hereby certify that the information contained in this document is complete, true and accurate. We further certify that our Proposal has been prepared without any communication, exchange or comparison of answers or agreement having taken place with any other person, company or corporation submitting a response to the RFP, and that our Proposal is fair and has resulted in no secret agreement or deceit. We also agree to hold our proposed pricing firm for 180 days from the due date of this RFP.

COMPANY PRESENTING THE RESPONSE

Company Name: _____
Street and Post Office: _____

PERSON PRESENTING THE RESPONSE

Name: _____
Title: _____
Telephone: _____
Fax: _____
Email: _____
Street and Post Office: _____

AUTHORIZED SIGNATORY

Name: _____
Title: _____
Signature: _____

WITNESS TO THE SIGNATURE

Name: _____
Title: _____
Signature: _____

QUESTIONS SUBMITTED BY EMAIL FROM MARCH 18-24, 2020

Question 1:

We understand we are to submit pricing for a 15,000 endpoint utility. However, it is mentioned more than once in the RFP that a multi-tenant solution is desirable. Our perception of the pricing exhibit model does not show this and only allows an example of single instance solution. How would HCI want us to frame the pricing for multi-tenant pricing?

Answer:

We chose a 15,000 endpoint utility because it represents the average-size utility to which we intend to provide our solution. We used this specific example so that we can compare solution pricing across the board from all vendors. We understand that pricing could be different for larger and smaller-sized utilities. If there are any additional one-time or recurring costs related to setting up a multi-tenant instance, please list those with this first utility as they would be required for the first instance/member. Feel free to note out what these are and which prices wouldn't be applicable to subsequent utilities.

Question 2:

Will HCI be offering a Customer Care and Billing (CIS) solution for multiple utilities to partner with HCI?

Answer:

While HCI may offer a hosted Customer Care/Billing solution in the future, that is not contemplated in this RFP.