# Hometown Connections: Discover the advantage

Hometown Connections, Inc., is a non-profit utility services organization specializing in the unique challenges of community-owned utilities. Our consultants and vendor partners will help you streamline business processes, enhance customer service, improve security, develop plans for the future, and much more.

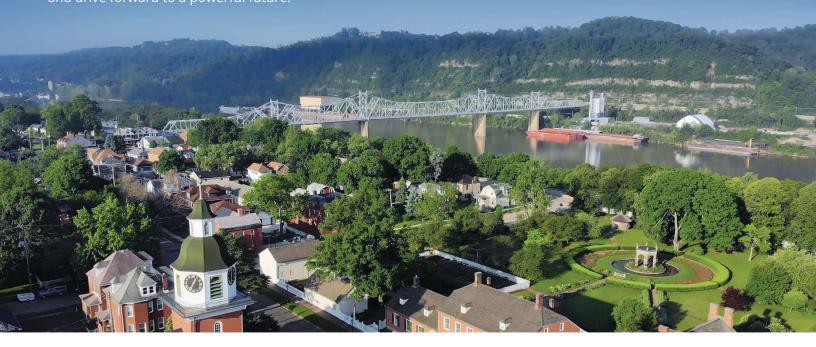
Serving community utilities of every size and type, Hometown Connections delivers solutions that are innovative and affordable. Hometown Connections provides products and services to develop all areas of your utility business, including:

- Operations
- Cybersecurity
- Business Strategy
- Customer Care
- Finance
- Workforce
- Technology

Community-owned utilities turn to Hometown Connections for help with complex and critical needs. Let us help you navigate today's challenges and drive forward to a powerful future.

# A single source for all utility solutions

Benefit from more than 20 years' experience of guidance and access to quality solutions that cater to community-owned utilities.





# Hometown has helped grow over 900 communityowned utilities

Hometown Connections has a track record for providing exceptional service and unbiased advice. Ask any one of our clients - Hometown Connections understands the unique needs of a community-owned utility.

#### **Services Offered**

Hometown is a single source for utility services and technology.

# **Operations**

- Advanced Metering Infrastructure (Hometown Connections)
- Engineering & Operations Software (Milsoft)
- Microgrids/Distributed Energy Generation (*PowerSecure*)
- OT Engineering/Regulatory Compliance (AESI-US, Inc.)



## **Cybersecurity**

- Cybersecurity Consulting & Management (Hometown Connections, AESI-US, Inc.)
- Utility Cyber Insurance (Marsh USA)

### **Business Strategy**

- Organizational Transformation (Hometown Connections)
- Board Governance (Hometown Connections)
- Technology Planning (Katama Technologies, Inc.)

#### **Customer Care**

- Communications/IVR (Milsoft)
- Customer Engagement (Apogee Interactive)
- Market Research (GreatBlue Research)

### **Finance**

- Cost of Service & Rate Design Studies (Utility Financial Solutions, LLC)
- Insurance (Marsh USA)
- Energy Trading & Risk (The Energy Authority)

#### Workforce

• Temporary Job Placements & Mentorships (MFP-Connect)



