

■
■
■

"Katama Technologies has been an invaluable partner in enhancing our utility infrastructure. Their cutting-edge solutions have not only improved our system efficiency but have also helped us provide more reliable services to our customers. The team at Katama is knowledgeable, responsive, and committed.

– Sarah B., General Manager



Greg Johnson
gjohnson@katamatech.com



Scott Durham
sdurham@katamatech.com

**YOUR PARTNER
IN STRATEGIC
TECHNOLOGY
PLANNING AND
IMPLEMENTATION**



KATAMA TECHNOLOGIES, INC.

Katama Technologies, Inc. (KTI) specializes in guiding organizations through the complexities of technology investments to ensure seamless integration with business strategies, processes, and people. With a focus on functional and financial alignment, KTI helps businesses maximize the value of their technology investments while minimizing risks and costs.

www.katamatech.com | info@katamatech.com
704.225.7864



**KATAMA:
THE POWER OF
SOLUTIONS!**



OUR SOLUTIONS



Technology Investment Planning

KTI's comprehensive technology planning services ensure that your investments are strategically aligned with business goals. Our approach includes:

- **Functional Assessment:** Through research, on-site interviews, and cross-functional workshops, we analyze the strengths and weaknesses of your current technology in relation to your business strategy.
- **Technology Roadmap:** We create a practical, manageable roadmap that outlines new technology, enhancements to existing systems, and recommended business process improvements, including content, timeline, and budget.
- **Operational Technologies:** Our team has deep expertise in AMI, SCADA, ERP, GIS, and other critical utility systems.

Implementation and System Verification

Once the plan is in place, KTI supports you through the implementation phase:

- **Pilot Testing:** We assist with the first article testing, ensuring that the hardware and systems meet compliance requirements before large-scale deployment.
- **System Verification:** Our team supports site selection, testing criteria, data analysis, and vendor coordination to ensure smooth project execution.
- **Project Management:** Our project managers work closely with utility leads and vendor teams to ensure timely communication, adherence to schedules, and budget compliance.

WHY CHOOSE KATAMA TECHNOLOGIES?

- **Industry Expertise:** Years of experience in technology planning, implementation, and process alignment.
- **Holistic Approach:** We focus on the integration of people, processes, and technology to ensure that your investment delivers maximum value.
- **Customized Solutions:** Tailored plans and services designed to fit the unique needs of your business.
- **End-to-End Support:** From strategic planning to post-implementation, KTI is with you every step of the way.

"Working with Katama Technologies has been an absolute game changer for our business. Their innovative solutions have streamlined our operations, improved efficiency, and brought a level of reliability we never thought possible. The team is responsive, professional, and truly dedicated to our success. I can't recommend them enough!"

– Alex J., CEO



Business Process Alignment and Training

Technology should empower people, and KTI helps businesses ensure that technological investments align with the right business processes:

- **Process Definition:** We help define business processes that complement technology, aligning them with the overall business strategy.
- **Training:** We go beyond vendor-provided training to ensure that employees understand how to use technology to improve their work. Custom training programs are designed to ensure your team is fully equipped to leverage new tools effectively.

Cybersecurity & Performance Optimization

KTI understands the critical importance of cybersecurity and its alignment with business processes. We help ensure that technological investments in areas like cybersecurity are complemented by robust processes and well-trained personnel to achieve optimal performance.